



**KBL**  **LLP**  
CERTIFIED PUBLIC ACCOUNTANTS AND ADVISORS

**THE POWER OF PEOPLE**

## KBL was created with a primary focus on emerging businesses, providing them with the intellectual capital needed to position them for sustained growth.

Like you, we too are business entrepreneurs, and, like you, again, we live and breathe the same spirit of self-expression that comes from running a company that is your own. In this spirit, our partners have created KBL's infrastructure, using a combination of Six Sigma intellectual capital and technologies that allows us to remain lean, adaptive, and able to provide timely, affordable, and creative real time solutions to our clients.

It is this strategic combination of technology, intellectual capital, creative energy, experience, and entrepreneurial spirit that makes KBL the firm of choice for emerging businesses with a passion for enterprise.

### As Accountants and Advisors,

we serve a diverse client base of privately and publicly held entities across the United States and the world. We create personalized approaches that are based on each client's unique goals, business culture, and dynamics. We then assemble the specific solutions, procedures and people necessary to assist our clients in achieving their objectives.

“ KBL goes beyond what you expect from CPAs. They are master match-makers, putting the right people together for the right reasons to drive business. ”

**Rick Morris**, Partner, Herrick, Feinstein LLP

### Our practice is focused on growing companies.

Our mission is to help our clients navigate the opportunities and challenges they face to compete more effectively, enhance products and services, improve systems and procedures and, more importantly, achieve significant and sustained growth. In short, our personalized strategies support each client's movement towards their business and financial goals.



## SOME OF OUR SERVICES INCLUDE:

Audit & Assurance

Attestation

Compilation & Review

Cross Border International Practices

Small Business Services

Taxation

CFO Support Services

Business Advisory Services

Litigation Consulting & Forensic Accounting

Performance Enhancement

Corporate Finance

“ KBL, and Richard Levychin have been invaluable to our firm, going far beyond the services offered by the typical accounting firm, including providing access to potential investors as well as business opportunities for our company.

Their points of distinction include their integrity, creativity, service orientation, and selflessness. I would highly recommend KBL and look forward to a continued relationship with them. ”

**Tim Greenfield**, Partner & CFO at Black Dragon Capital

Working with professionals with experience in your industry is critical to your company's success. KBL's partners and professionals bring decades of experience and expertise to a variety of industries, working with business owners both nationally and globally.

“ KBL is second to none, providing consistently reliable and dependable accounting services. The staff is very proactive in identifying issues before they become costly problems.

Most importantly, you can always be confident about security and confidentiality with KBL. I can honestly say that Black Enterprise will be with KBL for a long, long time. ”

**Jacques Jiha**, Former Executive Vice President & Chief Financial Officer, Black Enterprise Magazine, Earl G. Graves, Ltd.

**KBL's commitment to a united set of core values** allows us to be clear and absolute in each and every facet of the firm's areas of practice. That is the principle reason why we are and always be a spiritual, moral, and financially sound enterprise.

Market conditions continue to change in the competitive space of our shared business world. Although our strategies and tactics will continually evolve to stay on top of your business needs, our core strengths and our core values will stay consistent and true.



## SOME OF THE INDUSTRIES AND DISCIPLINES THAT WE BRING EXPERTISE TO INCLUDE:

- Construction
- Entertainment
- Financial Services
- Food Service
- Health Care
- Manufacturing
- Media
- Not-For-Profit
- Oil & Gas
- Professional Services
- Publishing
- Real Estate
- Retail
- Wholesale Distribution
- Sports
- Technology



## OUR CORE VALUES:

- Integrity
- Commitment
- Teamwork
- Accountability
- Innovation
- Performance Excellence
- Diversity
- Client Satisfaction



# KBL PRACTICE GROUPS

## **Audit & Assurance:**

The financial statement audit is considered the cornerstone of Assurance Services. Our audit teams examine and attest to the fact that a company's financial statements are following appropriate professional standards. If you have assurance needs that don't require an audit, we can provide reviews and compilations that are less in scope than an audit, but still provide financial statements representative of management and, in some cases, include some analysis. As a public accounting firm registered with the Public Company Accounting Oversight Board (PCAOB), KBL abides and is governed by the rules of the PCAOB.

## **Emerging Business Group:**

KBL educates emerging businesses on how to gain the greatest tax benefits and proper financial statement presentation and structure, whether they are creating a start-up venture or dealing with issues that result from rapid growth. We are on hand to monitor and advise you of the changing internal and external conditions that ultimately affect your bottom line.

## **Public Company (SEC):**

We work with public companies, ranging from high-growth start-ups to fully established middle-market enterprises, and, no matter how large or small a business may be, we ensure that each and every client receive the highest level of personal attention and service.

## **Financial Services Industry:**

With offices located right on Wall Street, KBL lives and breathes the same challenges faced by firms that operate in the financial services industry. In addition, KBL's decades-long service record to the financial services industry gives us an understanding of the problems you face on a daily basis, as well as the ability to provide you concrete, practical solutions.

## **Sports, Media and Entertainment:**

While the attributes that normally define individuals in the Creative & Performing Arts—emotional, passionate, risk-taking—are generally not those readily identified with accounting firms, at KBL we have developed the skills and insights that allow us to effectively bridge these two disparate worlds.

Whether you are an athlete, entertainer, producer, media company, sports league or franchise, theatre group, a high net worth individual, an emerging business, or a public company, we have an insider's view of the key trends and developments driving your industry today and tomorrow.

## **Litigation Consulting & Forensic Accounting:**

KBL's professionals provide services in a wide range of litigation consulting and forensic accounting services. We can help assess the strength of a client's position, and provide an objective analysis of the opposition's assumptions and tactics. We help to identify, organize, and analyze the data that are key to a client's legal strategies.

## **Tax Advisory & Compliance:**

We view tax planning as a key component of a unified strategic planning process. Our corporate, partnership, individual, and state and local tax professionals work as a team with our financial planning and benefits advisors to integrate the most effective tax strategy into your financial and business planning.

## Fortune 500 Companies:

The partners and principals of KBL have decades of experience in understanding and servicing the complex needs of Fortune 500 companies. We address such complex issues as International Financial Reporting Standards (IFRS), Bank Secrecy Act (BSA) and Anti-Money Laundering (AML), derivatives, transfer pricing, and SEC regulatory matters.

## Not-For-Profit Group:

KBL's Not-For-Profit Group serves organizations that operate in a variety of areas, including social and religious services, charitable support, membership benefits, political action, the arts, and education. We provide a variety of levels of assistance drawn from the firm's primary services areas: financial statement assurance, accounting and book-keeping, systems advisory services, and business improvement services.

“ KBL has been our auditor of choice for several years. In that time they have provided excellent unbiased counsel to the Arthur Ashe Institute that enabled our organization to strengthen its ability to handle federal reporting requirements and manage day to day fiscal matters. KBL associates are timely and responsive. I have recommended them to others looking for auditing assistance. ”

**Ruth C. Browne**, CEO,  
Arthur Ashe Institute for Urban Health, Inc.

# KBL'S APPROACH

Our unique ability to practice the art of listening creates a platform for joint collaborative sessions of discovery between your company and our team. Our approach process will produce a business narrative that first identifies the bottlenecks which minimize organizational throughput and then identifies the environmental factors, dynamic and static, that affect your company's performance, quality, and profitability.



After the securing of the engagement, we continue through to our planning stage. This phase establishes the purpose, business methodology, regulatory standards, compliance, risk assessment, best practices, resources, and environmental factors that can affect and/or influence the outcome of the engagement. The result of our planning is a strategic road map for all phases of the engagement. With clearly marked phases in place, the procedures selected for application will be those that are responsive to the concerns of your company and are in compliance with our firm and with external regulatory bodies.



The Power of People

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